

20th ANNUAL NATIONAL RURAL LENDERS' ROUNDTABLE

Wednesday, December 4, 2019

The Cosmos Club, Crentz Room
2121 Massachusetts Ave, NW Washington, DC 20008

- FEATURED SPEAKERS -



**SENATOR JAMES E. RISCH
(R-IDAHO)**

Committee on Small Business,
Energy & Natural Resources,
Foreign Relations



DONALD LAVOY

Deputy Under Secretary
USDA - RD



BETTE BRAND

Administrator
Rural Business Services
USDA - RD



BRUCE LAMMERS

Administrator
Rural Housing Services
USDA - RD

- ABOUT THE CONFERENCE -

The purpose of the roundtable will be to increase Rural America's access to capital, discuss USDA's loan programs, Capital Markets, New Market Tax Credits, Rural Health Matters and the Secondary Market. We will discuss how to leverage resources and expertise to better manage credit risk, ensure project sustainability and share best practices and lessons learned. Speakers of note include Senator James E. Risch, Deputy Under Secretary DJ Lavoy and USDA's National Office.

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Opening Introduction			
8:00 – 8:05	Opening Remarks	Thomas Kimsey	National Rural Lenders' Roundtable
8:05 – 8:15	The Secretary's Initiatives	DJ Lavoy	Deputy Under Secretary, USDA-RD
8:15 – 8:30	One RD	Bruce Lammers	Administrator, RHS, USDA
USDA Program Introduction			
8:30 – 9:00	Rural Business-Cooperative Services	Bette Brand	Administrator, RBS, USDA
	B&I Loan Program		
9:00 – 9:15	Energy Programs	Aaron Morris	Assistant Deputy Administrator, RBS, USDA
9:15 – 9:35	Community Facilities, RHS	Rich Davis	Deputy Administrator, RHS, USDA
9:35 – 9:50	Water & Environmental Programs	Edna Primrose	Assistant Administrator, WEP, USDA
9:50 – 10:00	Questions & Answers		
10:00 – 10:20	Role of OMB with USDA	Jennifer Bell Nora Stein	Office of Management & Budget, White House
10:20 – 10:30	Refreshment Break		
10:30 – 11:00	OneRD	Jacki Ponti-Lazaruk	Chief Innovation Officer, USDA
11:00 – 11:20	REAP/9003 Programs	Glenn Farris	Lee Enterprises Consulting
11:20 – 11:40	Capital Markets	Bob Pennington Nick Roederer	Raymond James Raymond James
11:40 – 12:40	Luncheon Key Note Speaker	Senator James E. Risch (R-Idaho)	Committee on Small Business & Entrepreneurship, Energy & Natural Resources, Foreign Relations
12:40 – 12:50	Break		
12:50 – 1:20	Lenders Panel	Thomas Kimsey (Moderator) Trae Dorough Jordan Blanchard William Stump Nick Roach	National Rural Lenders' Roundtable Touchmark National Bank Live Oak Bank CB&T – West GA Stone Bank
1:20 – 2:05	Rural Health Matters	Michelle Rathman	Impact!Communications, Inc.
2:05 – 2:25	New Market Tax Credits	Rogelio Carrasquillo Jorge Salichs	Carrasquillo Law Group, P.C.
2:25 – 2:35	Questions & Answers		
2:35 – 2:45	Refreshment Break		
2:45 – 3:05	Borrower of the Year	Mike Couch	Central State Hospital LRA
3:05 – 3:35	Secondary Market	Vasu Srinivasan	President & CEO, Thomas USAF Group
3:35 – 3:55	2019 Legislative Update	Bill Broydrick	Broydrick & Associates
3:55 – 4:00	Closing Remarks	Trae Dorough	National Rural Lenders' Roundtable

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20th Annual National Rural Lenders' Roundtable

COSMOPOLITAN CLUB, WASHINGTON, DC

DECEMBER 11, 2019



With 90 Attendees, the 20th Annual National Rural Lenders' Roundtable Was a Huge Success!

The National Rural Lenders' Roundtable (NRLR) and the U.S. Department of Agriculture (USDA) Rural Development partnered for the 20th Annual National Rural Lenders' Roundtable that was held December 4, 2019 in Washington, DC at the Cosmopolitan Club. The Roundtable marked the 20th year of joining lenders and stakeholders in the USDA guaranteed-lending space with local and federal officials in a concerted effort to provide America's rural communities with access to capital.

Invited guest speakers for the roundtable include Senator James E. Risch (R-Idaho), Mr. DJ Lavoy, Deputy Under Secretary, USDA - Rural Development, Mrs. Bette Brand, USDA Rural Business Service Administrator; Mr. Bruce Lammers, USDA Rural Housing Service Administrator, Mr. Rich Davis, USDA Rural Housing Service Deputy Administrator; Mr. Aaron Morris, USDA Rural Business Service Assistant Deputy Administrator; Mrs. Edna Primrose, USDA Rural Development Assistant Administrator for Water and Environmental Programs, among others.

With 90 attendees, the Roundtable was a great success! It provided valuable information covering USDA's loan programs, namely its newest platform, OneRD, Capital Markets, Rural Health Matters, New Market Tax Credits, the Secondary Market and Legislative Updates.

The National Rural Lenders' Roundtable was proud to partner with sponsors and stakeholders to share successes, goals and ideas for a common mission to increase the flow of capital to Rural America. We look forward to the days ahead to provide Access to Capital for businesses and communities in Advancing Rural Prosperity.

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Senator James E. Risch (R-Idaho), Luncheon Keynote Speaker, Discusses the Economic Landscape of the United States



Rich Davis, Deputy Administrator, RHS, USDA, Inducted into the Rural Lenders' Hall of Fame



DJ Lavoy, Deputy Under Secretary, USDA - RD, on the Secretary's Initiatives



Bette Brand, Administrator, RBS, USDA, Gives an Agency Update



Bruce Lammers, Administrator, RHS, USDA, Gives an Update on the OneRD Guaranteed Loan Regulation



Nora Stein and Jennifer Bell, Office of Management & Budget, White House, Explained the Role of OMB with USDA



The Lenders Panel Discussed Best Practices and Lessons Learned While Using USDA's Loan Programs